

EXECUTIVE SUMMARY

Direct Negotiation Agreement FY20-069 – Software for Training Videos on Multiple Applications

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the Agreement between The School Board of Broward County, Florida (SBBC), and Hoonuit, LLC for one (1) year, commencing July 1, 2019 through June 30, 2020, with an option for two (2) additional one (1) Year Renewal Periods.

Goods/Services Description

Responsible: Innovative Learning

Hoonuit provides an online learning tool containing over 50,000 short tutorials, lessons, and projects, professional learning resources, assessments, reporting and use tools on commonly used technology applications for students, teachers, staff, and parents. Exhibit A contains a list of the most common titles. Hoonuit has been utilized District-wide since 2003. Hoonuit was previously known as Atomic Learning.

Procurement Method

Responsible: PWS

Direct negotiation was conducted with the Vendor based on Purchasing Policy 3320. Pursuant to Purchasing Policy 3320, Section II, N, and pursuant to the Department of Education, Rule 6A-1.012, 11 (b), Florida Administrative Code as authorized by Section 010.04(4) (a), Florida Statutes, a contract for commodities or contractual services may be awarded, without competitive solicitations, if state or federal law, a grant or a state or federal agency contract prescribes with whom The School Board must contract or if the rate of payment is established during the appropriations process.

Financial Impact

Responsible: PWS and Innovative Learning

The total spending authority requested is \$139,100 for site-wide licenses. The source of funds is the Information & Technology General Fund budget.

Year	# of Licenses	Cost Per License	Total Price
2019/2020	9,100	\$15.29	\$139,100
2018/2019	7,000	\$15.29	\$107,000

The previous agreement 58-083E started on July 1, 2018 through June 30, 2019, with an approved spending authority of \$107,000.